



LIVE SEMINAR

The Exceptional Team Leader



THIS SEMINAR AT A GLANCE:

You'll gain "how-to's" that are essential in today's team-driven workplace

How to develop trust and teamwork:

- Find out what it takes to get people who were put together to pull together.

How to nurture team identity and commitment:

- The best teams invest time and energy on defining their purpose.

How to help your team solve problems and make decisions:

- You'll see how to gradually step back and allow your team to reach its own conclusions and map its own actions.

How to resolve conflicts and differences:

- See why it's so valuable to encourage open and honest debate and how to do it without causing harm or creating enemies.

How to keep your team fresh and growing:

- Discover techniques that can motivate your team to take on bigger challenges and more responsibility as it matures.

The Exceptional Team Leader

S E M I N A R S U M M A R Y



Learn the skills ranked “most critical” by experienced team leaders

This seminar gets right down to business. It’s a “here’s what to do and here’s how you do it” crash course for new team leaders. We designed this seminar with input from veteran team leaders at organizations across the country. You’ll explore the issues they told us were most critical in their own development.

Critical skills like these:

- Getting off on the right foot with a new team
- Making sure team meetings are worthwhile and not time wasting get-togethers
- Knowing the best places to invest your time for the biggest payback
- Keeping your team members focused and enthused especially in the early stages when everything’s confusing

Their insight was what we hoped for: refreshingly honest, revealing and even surprising at times.

Will you benefit from having this seminar presented at your organization?

- Yes, if you are new to teams [or if a team is new to you]
- Yes, if you are a team leader still trapped in a manager’s mentality
- Yes, if you are part of a team that’s going nowhere and no one knows why
- Yes, if you feel the leadership skills that have served you so far have hit a plateau or are not in tune with the times
- Yes, if all this talk about leading teams versus managing people has you curious about what you should be doing differently

PROGRAM AGENDA

Fostering team identity and commitment

You’ll learn creative ways to:

- Use performance challenges to build team loyalty and genuine “esprit de corps”
- Challenge people to go the extra mile — and to enjoy every step of it
- Create a collective purpose that encourages teammates to pull together through thick and thin
- Keep your team persevering despite setbacks or slowdowns
- Celebrate successes and strengthen team commitment

Building trust and teamwork

You’ll discover how to:

- Deal with the anxieties, doubts, and self-questioning every new team goes through
- Rally your troops when they start to falter or tire of being a team
- Make sure workloads and responsibilities are equally shared
- Measure and monitor your team’s trust
- Set the kind of personal and professional examples your team can admire and emulate
- Define team roles so everyone’s clear about who does what
- Run razor-sharp meetings — and see that follow-through happens so things get done

Working as a team — a team leader’s tool kit

- Deal with the anxieties, doubts, and self-questioning every new team goes through
- Rally your troops when they start to falter or tire of being a team
- Make sure workloads and responsibilities are equally shared
- Measure and monitor your team’s trust
- Set the kind of personal and professional examples your team can admire and emulate
- Define team roles so everyone’s clear about who does what
- Run razor-sharp meetings — and see that follow-through happens so things get done

Help your team work through strife, gripes and group disagreements

Learn skills that enable you to:

- Help your team draw conflict and dissension into the open and deal with them honestly and productively
- Understand the six causes of team conflict
- Change team conflict into opportunities for creative solutions
- Turn the negative energy of arguments, differing opinions and opposing viewpoints into a positive team force
- Break deadlocks peacefully
- Recognize when the time’s come to step back from direct involvement and let your team settle its own differences

“Growing” your team

Learn strategies to help you:

- Capitalize on the individual skills of each team member
- Move your team toward more self-leadership and less dependence on you
- Teach and encourage innovation, even breakthrough thinking

Making the move from team leader to big-picture strategist

Learning “forward thinking” skills will:

- Build flexibility and adaptability into your team [keys to any successful work unit]
- Take overdue action on “back-burner” projects
- Foster a “team-friendly” workplace environment throughout your organization

Continuing Education Pryor Learning, LLC (and its Fred Pryor Seminars and CareerTrack divisions) is an approved provider of credits through NASBA, HRCI, PMI® and SHRM. Visit our [Please refer to the course description page for specific credit eligibility.](https://www.pryor.com/continuing-education/) <https://www.pryor.com/continuing-education/>

Registration Information

Enroll Today!

Online: [pryor.com](https://www.pryor.com)

Phone: 1.800.780.8476

Email: customerservice@pryor.com

Additional information can be found in our FAQs:

<https://www.pryor.com/faq/>

PryorPlus

Get more for you or your team with a PryorPlus annual pass:

- ☑ Free attendance to hundreds of live virtual and in-person seminars
- ☑ 24/7 access to more than 5,000 recorded and on-demand courses
- ☑ Microlearning, quizzes, video, eBooks, webinars and more
- ☑ Earn professional credits: CEU, CPE, HRCI, PDC and PDU

Learn more at <https://www.pryor.com/unlimited-training/>